

Name:

Enrolment No:



**UNIVERSITY OF PETROLEUM AND ENERGY STUDIES**

**Online End Semester Examination, December 2020**

**Course: PSYCHOLOGY**  
**Programme: B TECH (CSE)LLB(CL)/(IPR)**  
**Course Code: CLNL 1023**

**Semester: V**  
**Time: 03 hrs**  
**Max. Marks: 100**

**SECTION A**

- 1. Each Question will carry 5 Marks**
- 2. Instruction: Complete the statement / Select the correct answer(s)**

S. No.		CO
Q1	Name five schools of Psychology. 1. _____ 2. _____ 3. _____ 4. _____ 5. _____	CO1
Q2	List down the components of ABC model of attitude.	CO2
Q3	Write down three differences between transactional and charismatic style of leadership.	CO2
Q4	Name five barriers of 'Glass ceiling'.	CO2
Q5	List down the factors affecting conformity.	CO3
Q6	_____ is a negative belief about individuals based solely on their membership in a group, regardless of their individual characteristics.	CO2

**SECTION B**

- 1. Each question will carry 10 marks**
- 2. Instruction: Write short / brief notes**
- 3. Scan and upload**

Q7	Define psychology and its scope in justice delivery system.	CO1
Q8	Explain in detail 'the motivational cycle' with a diagram, supported by an example.	CO2
Q9	Define the relationship between job satisfaction and work attitude with a suitable example.	CO3
Q10	List and explain various types of diversity existing in a workplace.	CO2
Q11	Define motivation. Name and explain various types of motivation.	CO2

**SECTION C**

- 1. Each Question carries 20 Marks. (Answer any one)**

**2. Instruction: Write long answer.**

**3. Scan and upload**

Q12 Enlist and elaborate key qualities which are essential for effective leadership. Explain the characteristics of transformational leader in detail.

OR

According to you what are the common forms of hiring discrimination? How does prejudice and stereotype leads discrimination. Support with examples.

**CO3**